# Asset Prices in Segmented and Integrated Markets 

Paolo Guasoni ${ }^{1,2}$ Kwok Chuen Wong ${ }^{2}$

Boston University ${ }^{1}$<br>Dublin City University ${ }^{2}$

New Challenges in Energy Markets
Data Analytics, Modelling and Numerics
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## Outline

- Motivation:

Market Integration, Financialization of Commodities

- Model:

Equilibrium in Segmentation and Integration

- Results:

Asset Prices, Interest Rates, and Welfare in Segmentation and Integration.

- Exogenous vs Endogenous Integration.


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## Financialization of Commodities

- Participation of institutional investors to commodity futures since 2004. (Buyuksahin et al., 2008), (Irwin and Sanders, 2011).
- Before 2004, commodity futures uncorrelated with equities and each other. (Bodie and Rosansky, 1980), (Gorton and Rouwenhorst, 2006).
- After, highly correlated with equities and each other: "Financialization" Larger effect on index components (Tang and Xiong, 2012)
- Correlations now low again (Bhardwaj, Gorton, and Rouwenhorst, 2015) Commodity investors negligible for prices? (Hamilton and Wu, 2015)
- Not much theory. Financialization from benchmarking (Basak and Pavlova, 2016). Iterative schemes (Chan, Sircar, and Stein, 2015)


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## Market Integration and Orchards

- Asset pricing with multiple cash flows. Menzly et al. (2004), Santos and Veronesi (2006).
- International integration.

Pavlova and Rigobon (2007), Bhamra, Coeurdacier, Guibaud (2014).

- Multiple Lucas trees.

Cochrane, Longstaff, Santa-Clara (2007), Martin (2012).

- Volatility-stabilized models.

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## Islands and Trees

- Two islands.
- Two trees, one for each island.
- Each tree feeds its island. People on both islands are similar.
- Crops fluctuate independently, but have similar long-term growth
- Perishable crops. Must be consumed immediately.
- Trees are the only property on the island.
- What is the price of each tree?
- What if a bridge is built?
- Find a model that is as simple as possible, but not simpler.


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## Simplest - and simpler

- Natural attempt.
- Dividend streams as linear, independent Brownian motions:

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\begin{aligned}
& D_{t}^{(1)}=D_{0}^{(1)}+\mu_{1} t+\sigma_{1} B_{t}^{(1)} \\
& D_{t}^{(2)}=D_{0}^{(2)}+\mu_{2} t+\sigma_{2} B_{t}^{(2)} .
\end{aligned}
$$

Total dividend also linear Brownian motion.

- Exponential utility $U(x)=-e^{-\alpha x}$.
- Both in segmentation and integration, equilibrium prices of the form

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P_{t}^{(1)}=a_{1}+b_{1} D_{t}^{(1)} \quad P_{t}^{(2)}=a_{2}+b_{2} D_{t}^{(2)}
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- Uncorrelated before, uncorrelated after. Nothing to see.
- Exponential utility does not see uncorrelated endowments.
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## One Tree

- Continuous-time version of Lucas' tree.
- One asset paying dividend stream $D_{t}$

$$
d D_{t}=\mu D_{t} d t+\sigma D_{t} d B_{t}
$$

- Representative agent with risk aversion $\gamma$ and impatience $\beta$.
- Asset price and safe rate:


$$
r_{0}=\beta+\gamma \mu-\gamma(\gamma+1) \frac{\sigma^{2}}{2}
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- Constant rate and price-dividend ratio.
- Price equal to expected, risk-adjusted discounted dividends.
- Problem with multiple trees:

Dividends grow geometrically, consumption aggregation is additive.

- How to make it tractable?


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## Sum and Share

- Geometric Brownian motion for total dividend. Jacobi process for dividend share of first region.

$$
\begin{aligned}
& d D_{t}=\mu D_{t} d t+\sigma D_{t} d B_{t}^{D} \\
& d X_{t}=\kappa\left(w-X_{t}\right) d t+\sigma \sqrt{X_{t}\left(1-X_{t}\right)} d B_{t}^{X}
\end{aligned}
$$

- $B^{D}, B^{X}$ independent Brownian motions.
- To ensure $X_{t} \in(0,1)$ a.s. for all $t$, assume


Easy to satisfy for typical parameters.

- Note same parameter $\sigma$ in both equations. Why?


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## Dividends for Regions

- Implied dividend streams $D_{t}^{(1)}=D_{t} X_{t}$ and $D_{t}^{(2)}=D_{t}\left(1-X_{t}\right)$

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& d D_{t}^{(2)}=\left(\kappa w_{2} D_{t}^{(1)}+\left(\mu-\kappa W_{1}\right) D_{t}^{(2)}\right) d t+\sigma \sqrt{D_{t}^{(2)}\left(D_{t}^{(1)}+D_{t}^{(2)}\right)} d B_{t}^{(2)}
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where $w_{1}:=w, w_{2}:=1-w$.
Brownian motions $B^{(1)}, B^{(2)}$ are independent.
Dividend shocks to different regions uncorrelated.
Reason to use the same $\sigma$ in both previous equations.

- For $\kappa=\mu$, volatility-stabilized process.
- Used here for dividends rather than prices.
- Regions symmetric for $w=1 / 2$. $w$ controls relative long-term weight.
- Drifts and volatilities higher for smaller region, e.g.,


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## Dividends for Regions

- Implied dividend streams $D_{t}^{(1)}=D_{t} X_{t}$ and $D_{t}^{(2)}=D_{t}\left(1-X_{t}\right)$

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where $w_{1}:=w, w_{2}:=1-w$.

- Brownian motions $B^{(1)}, B^{(2)}$ are independent. Dividend shocks to different regions uncorrelated. Reason to use the same $\sigma$ in both previous equations.
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\frac{d D_{t}^{(1)}}{D_{t}^{(1)}}=\left(\mu-\kappa(1-w)+\kappa w \frac{D_{t}^{(2)}}{D_{t}^{(1)}}\right) d t+\sigma \sqrt{1+\frac{D_{t}^{(2)}}{D_{t}^{(1)}}} d B_{t}^{(1)}
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## Equilibria in Segmentation and Integration

- Segmentation equilibrium for region $i=1,2$ : pair of processes $\left(r_{t}^{(i)}, P_{t}^{(i)}\right)_{t \geq 0}$ such that solution to optimal consumption-investment problem

$$
\max _{c \in \mathcal{C}, \pi \in \mathcal{P}} \mathbb{E}\left[\int_{0}^{\infty} e^{-\beta s} \frac{c_{s}^{1-\gamma}}{1-\gamma} d s\right]
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with interest rate $r^{i}$ and asset price $P^{(i)}$, hence with wealth $\left(X_{t}\right)_{t \geq 0}$ satisfying budget equation

$$
d X_{t}=r_{t}^{(i)}\left(X_{t}-\varphi_{t} P_{t}^{(i)}\right) d t+\varphi_{t} d P_{t}^{(i)}-c_{t} d t
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\text { interest rate } r \text { and asset prices } \bar{P}^{(1)}, \bar{P}^{(2)} \text {, hence with wealth process }
$$

$\square$

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## Present Value Relation

## Proposition

Under the well-posedness assumption

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\theta:=\beta-(1-\gamma) \mu+\gamma(1-\gamma) \frac{\sigma^{2}}{2}>0
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the unique equilibrium asset prices are:

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P_{t}^{(i)}=E\left[\int_{t}^{\infty} \frac{M_{s}^{(i)}}{M_{t}^{(i)}} D_{s}^{(i)} d s\right] & M_{t}^{(i)}=e^{-\beta t}\left(D_{t}^{(i)}\right)^{-\gamma} & \text { (Segmentation) } \\
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Equilibrium interest rates $r_{t}^{(1)}, r_{t}^{(2)}, \bar{r}_{t}$ are identified by the conditions that $M_{t}^{(1)} e^{\int_{r_{s}}^{r_{s}^{1()}} d s}, M_{t}^{(2)} e^{\int_{0}^{t} r_{s}^{(2)} d s}, \bar{M}_{t} e^{\int_{0}^{t} \bar{r}_{s} d s}$ are local martingales.

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- Tractable?


## Segmentation Equilibrium

## Theorem (Segmentation)

- Let $\gamma<1+\frac{2 \kappa}{\sigma^{2}} \min (w, 1-w)$. Segmentation prices and rates

$$
\left(P_{t}^{(i)}, r_{t}^{(i)}\right)_{i=1,2} \text { are }
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P_{t}^{(1)}=D_{t}^{(1)} X_{t}^{\gamma-1} f^{(1)}\left(X_{t}\right), \quad r_{t}^{(1)}=\beta+\frac{1}{X_{t}}\left(\gamma \mu w-\frac{\gamma(\gamma+1) \sigma^{2}}{2}\right)
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$$
f^{(1)}(x):=\mathbb{E}_{X_{0}=x}\left[\int_{0}^{\infty} e^{-\theta s} X_{s}^{1-\gamma} d s\right], f^{(2)}(x):=\mathbb{E}_{X_{0}=x}\left[\int_{0}^{\infty} e^{-\theta s}\left(1-X_{s}\right)^{1-\gamma} d s\right]
$$

- Segmentation welfare:

$$
W_{t}^{(i)}=\mathbb{T}_{t}\left[\int_{t}^{\infty} e^{-\beta(s-t)} \frac{\left.\left(D_{s}^{( }\right)\right)^{1-\gamma}}{1-\gamma} d s\right]=\frac{D_{1}^{1-\gamma}}{1-\gamma} f(i)\left(X_{t}\right), \quad i=1,2 .
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- Yes, but how to find $f^{(i)}$ ?


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## Finding $f^{(i)}$

- Find $f^{(1)}(x)=\mathbb{E}_{X_{0}=x}\left[\int_{0}^{\infty} e^{-\theta s} X_{s}^{1-\gamma} d s\right]$ in terms of resolvent of $X_{t}$.

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- $m$ invariant density, $p$ transition density w.r.t $m, G(x, y)$ Green function:

- $F_{1}^{1}, \varphi^{(1)}$ fundamental solutions of ODE



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- Explicit formula through hypergeometric functions. (Too big to show.)


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## Theorem (Integration)

Integration prices, rate, and welfare are:

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## Questions

- Imagine a shift from segmentation to integration.
- Do prices go up or down?
- What is price correlation before and after integration?
- Does welfare increase?

For both regions, only one, or none?

- Would regions agree to integration if given the choice?
- Parameters: $\mu=1.5 \%, \sigma=6 \%, \beta=1 \%, w=2 / 3, \gamma=3, \kappa=4 \%$.


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- Imagine a shift from segmentation to integration.
- Do prices go up or down?
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## Prices/(Total Consumption)



Prices, as multiples of $D_{t}=D_{t}^{(1)}+D_{t}^{(2)}$, vs. dividend share $X_{t}$. Red: first. Blue: second. Dashed: segmentation. Solid: integration.

## Price Levels

- Cyclical prices: increasing with an asset's dividend share. More cyclical in segmentation and for smaller region (steeper slope).
- Neither up nor down for sure. But most of the time, down.
- Share unusually low: inflows higher than outflows push price up.
- Share close to to mean: both prices down. Why?


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## Price-Dividend Ratio



Price-dividend ratios vs. dividend share $w$.
Red: first. Blue: second. Dashed: segmentation. Solid: integration.

## Correlation



Return correlation in segmentation (dashed) and integration (solid).

## Portfolio

- Segmentation: Negative return correlation: negative price-dividend correlation prevails. Cross-interaction negligible.
- Integration:

Negative price-dividend correlation deepens.
But is overwhelmed by portfolio pressure.

- Though cash-flows are uncorrelated, prices are highly correlated. "Excess correlation" makes sense.
- Change in one tilts portfolio. Agent wants to rebalance. But supply of assets fixed, whence price increase.
- Like communicating vessels.


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(Total Price)/(Total Consumption)


Market value in segmentation (dashed) and integration (solid) vs. share $X_{t}$.

- Integration always reduces market value!
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Market value in segmentation (dashed) and integration (solid) vs. share $X_{t}$.

- Integration always reduces market value!
- More when one region is much bigger than the other.


## Sometimes Poorer. Always Happier.



Expected utility vs. dividend share.
Red: first. Blue: second. Dashed: segmentation. Solid: integration.

## Wealth vs. Welfare

- Integration typically lowers prices.
- But it always increases welfare. For both regions.
- "Loss" in wealth is offset by access to smoother dividend stream. Ratio of dividend streams stationary. Neither grows faster than the other.
- High segmentation prices from frequent misery.

Which makes consumption more valuable.

- More wealth is better holding investment opportunities constant.
- In equilibrium, not necessarily.


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## Certainty Equivalent



Fractional reduction in wealth accepted in exchange of integration. Red: first. Blue: second.

- Integration more important for smaller (blue) region.


## Endogenous Integration

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- In principle, both agree to integrate.
- But they may negotiate on shares of wealth after post-integration.
- Integration bounds?
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## Integration Bounds



Range of wealth shares under which both regions agree to integration.

## Conclusion

- Two economies, each with one agent and one asset. Growing together.
- Segmentation vs. Integration. Prices and rates.
- Prices up or down. Mostly down.
- Correlation up. Financialization.
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## Thank You!

## Questions?

https://papers.ssrn.com/abstract=3140433

